



## Full-Service Brokerage Disclosure

This document is intended as a supplement to Regal Securities, Inc.'s ("Regal Securities") Form CRS if you have a *financial professional that provides recommendations to you in a brokerage account ("Full-Service")*. This disclosure provides further explanation of the way in which your financial professional provides recommendations to you, fees you pay for the products and services made available to you, and potential conflicts of interest that exist in connection with any recommendations made to you. You acknowledge that you have received the Form CRS. Please consult with your financial professional and carefully review the Form CRS.

For recommendations made by a financial professional, your financial professional is a registered representative of Regal Securities, but may also be an Investment Advisor Representative ("IAR") of our affiliated registered investment advisor, Regal Advisory Services, Inc. ("Regal Advisory"). You can check your financial professional at [brokercheck.finra.org](http://brokercheck.finra.org) to search by name and see if your financial professional is also an IAR.

If your financial professional is registered with both Regal Securities and Regal Advisory, they may recommend to you opening either a brokerage account at Regal Securities or an advisory account at Regal Advisory. To determine which type of account fits your needs, you should work with your financial professional and consider various factors, including: the size of your portfolio, the number of securities in your account, whether or not you want ongoing monitoring of your portfolio, and the expected level of trading activity. Please carefully review the Form CRS and the SEC's public disclosure site at [investor.gov/CRS](http://investor.gov/CRS). For our investment advisory services through Regal Advisory, please see Regal Advisory's Part 2A brochure, Items 10, 11 and 14 at [adviserinfo.sec.gov/firm/summary/123842](http://adviserinfo.sec.gov/firm/summary/123842). If your financial professional is not an IAR and is registered as a representative with Regal Securities, and you are interested in learning more about advisory services provided by Regal Advisory, please call us at 877-488-6537, Option 3.

We offer brokerage services to retail clients, as well as to a variety of corporate/legal entities including trusts, individual retirement accounts (IRA's), partnerships, and small companies. We offer recommendations on a full array of securities products, including stocks, ETFs, fixed income, options, annuities, structured notes, mutual funds, closed-end funds, insurance, and alternative products, including but not limited to real estate investment trusts (REITS). Through our two clearing firms, RBC Capital Markets and Hilltop Securities ("Hilltop"), we assist you with opening the right type of account to fit your needs, transmitting your signed paperwork to your clearing firm and related money movement activity (i.e., requesting checks drawn on your account, transmitting wires and establishing ACH privileges). We also offer self-directed online trading through several separate divisions on an unsolicited basis. Unsolicited means recommendations are not provided under these divisions.

You should understand there are material limitations to the recommendations your financial professional provides. The firm approves and offers only certain account types, products, and securities. There may be additional account types, products, and securities that are not offered by the firm, which may benefit you and your portfolio. In addition, those that we do offer, may be available at a lower cost through another firm.

Our financial professionals may make recommendations to you regarding purchases and sales of securities in your account. When determining recommendations, your financial professional will utilize information you provide to us regarding your individual suitability requirements, such as individual circumstances, liquid net worth, total net worth, annual income, age, expectation of current and future cash needs, investment objectives and risk tolerance. While we take reasonable care in providing recommendations to you, securities involve risk and you may lose money. There is no guarantee that you will meet your investment goals or that our recommended strategy will perform as anticipated. Please consult all available offering documents for securities we recommend for a discussion of the risks.

Our brokerage services do not provide ongoing monitoring of your portfolio. If you have a diverse portfolio and prefer to have your financial professional provide continuous monitoring, you should consider establishing an investment advisor relationship with Regal Advisory under a separate investment advisory agreement.

For our brokerage services, you pay us a commission each time there is a trade in your account. As such, the more trades in your account, the total commissions increase. Commissions are on a per trade basis in a brokerage account and may be higher than in an advisory account. An advisory account differs in that it charges a fixed fee based on your account's total assets, as well as a minimal per trade ticket cost. Please consult your financial professional for the commission charged in your account, as they can vary depending on the price of the security and the number of shares. You will pay fees and costs whether you make or lose money on your investments. Please make sure you understand the fees and costs you are paying in your brokerage account, as these can reduce the amount of money you make on your investments over time.

When we act as your broker, we must act in your best interest and not put our interests ahead of yours. At the same time, the way we earn money may create some conflicts of interests. For instance, in addition to commission costs, there are separate charges for establishing and maintaining IRA accounts. Also, there are postage and handling fees, standard SEC fees, transfer tax fees and similar fees on a per transaction basis. Also, if your account is held at RBC, you may be charged by RBC an annual account fee. Alternatively, if your account is held at Hilltop, you may be charged an annual inactivity fee should your account be dormant for some period of time. You should understand and ask your financial professional. Here is an example to help you understand:

- Commissions may create an incentive for registered representatives to recommend that you trade more frequently which may be contrary to your interests. Please be mindful of the impact of trade frequency and commission costs on your portfolio and the adverse impacts frequent trading may have on your portfolio returns. We manage conflicts through disclosures and employing supervision procedures to ensure our financial professionals are acting in your best interest.

Certain types of securities may generate higher commissions versus other types of securities, which may create a conflict of interest in that your financial professional may be incentivized to recommend those securities. Mutual funds that we may recommend typically include embedded distribution fees, commonly called 12b-1 fees. These fees are paid to us, and we share a portion of this fee with our financial professionals. If you carry a margin balance, you will be charged margin interest on the outstanding balance. Your clearing firm and Regal are paid a portion of the margin interest that we collect from you. Margin trading allows you to borrow funds and use leverage, to own more securities than if you paid for the securities in whole upfront. If you keep cash or money market funds in your account, we earn additional interest on those balances. Also, we receive a portion of various miscellaneous fees, including but not limited to postage and handling, account transfer, wire transfer, annual IRA and annual inactivity fees. We receive payment for order flow for certain option trades. If your account is held at Hilltop, we may receive additional payment for order flow for certain orders.

The amount of upfront selling versus trailing compensation charged on certain products, such as mutual funds, variable annuities, or 529 investments will vary, depending on the share class selected. For mutual funds, Class A shares will typically result in a higher upfront sales charge and lower trailing compensation, while the opposite is true for a Class C. To see a complete list of share classes available for a particular investment and their costs, you should review the investment prospectus, offering document, and/or other transaction statement.

When approved, financial professionals may engage in certain outside business activities, including but not limited to real estate, accounting, insurance, and other professions. As a result, financial professionals may be incentivized to recommend certain products or services outside the scope of their relationship with the firm and they may benefit financially from these recommendations. In addition, employees may engage in personal trading or other activities (including board memberships) that could conflict with a client or the firm.

*There are additional disclosure materials available to you that supplement this document. When you establish an account, the clearing firm requires you to sign account documentation which includes disclosures regarding the operation of the account and legal obligations you and the clearing firm have with respect to the opening and maintenance of your account. There are additional disclosures and obligations if you open a margin account. There are also product specific written disclosures when you purchase certain types of investments, such as new issues, mutual funds, ETFs, variable annuities, closed-end funds, alternative products, REITS and private placements. These disclosures are typically provided in a prospectus or offering documentation and contain important information about the investment, risks, conflicts of interest, legal structure, liquidity/illiquidity features, exit strategies, use of proceeds, tax features, alignment of interests, and management. You are encouraged to carefully read and understand this material and consult your financial professional with any questions you have.*

*Options trading involves risk and is not suitable for all investors. Options trading privileges are subject to our review and approval. Please review the [Characteristics and Risks of Standardized Options](#) brochure and [the Supplement](#) before you begin trading options.*

Our financial professionals who make recommendations to you are primarily independent contractors and earn a portion of the commission you are charged for their services. Our other registered representatives who service accounts and do not make securities recommendations are salaried and not paid a commission. As a for-profit business, our firm is economically incentivized to transact a higher number of transactions.

Your financial professional is your primary point of contact at the firm. However, administrative requests may be handled by an assistant of your financial professional. In the event you have issues to be addressed, you may contact Regal's Compliance Department at [compliance@regalsecurities.com](mailto:compliance@regalsecurities.com) or call 877-488-6534, Option 5.

You can find additional information about our brokerage services at [investor.gov](http://investor.gov) and [regalsecurities.com/](http://regalsecurities.com/). You may also contact our firm to and request up-to-date information and a copy of the Customer Relationship Summary at 877-488-6534, Option 3.